

WEALTH OFFICE:

JEFF PITTMAN

EVP, DIRECTOR OF WEALTH MANAGEMENT

1106-E COAST VILLAGE ROAD

MONTECITO. CA 93108

# THE ECONOMY AT A GLANCE

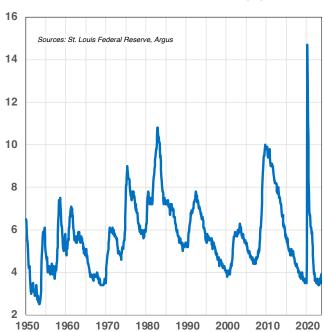
## **ECONOMIC HIGHLIGHTS**

December 18, 2023 Vol. 90, No. 179

# JOB GROWTH COOLING WITH LOW RECESSION RISK

The U.S. economy generated 199,000 new jobs in November, above our forecast of 145,000 and the consensus of 180,000. October's result was unchanged at 150,000. November's increase in payrolls took the three-month average to 204,000, which is below the 12-month average of 240,000. The unemployment rate dropped to 3.7% from 3.9%. These statistics support our view that the job market is cooling and that there is less than a 50% chance of a recession in 2024. Average hourly earnings increased 12 cents month-to-month and are now 4.0% higher yearover-year, consistent with October (which was revised lower). The average workweek ticked up to 34.4 hours in November. Job gains occurred in healthcare and government. Employment also increased in manufacturing, as striking workers returned. Employment in retail trade declined. Employment was little changed in mining, quarrying, and oil and gas extraction; construction; wholesale trade; financial activities; professional and business services; and other services. Job gains in September were revised lower by 35,000. According to a separate report from the BLS, there were 1.3 job openings in October for each person unemployed. This is down from 1.7 a year earlier. The ratio has averaged 0.68 since December 2000.

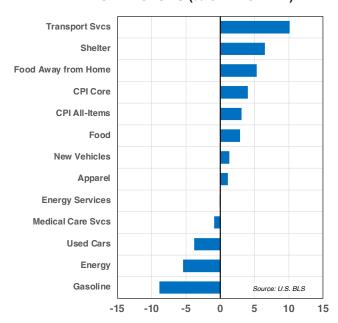
## **U.S. UNEMPLOYMENT RATE (%)**



#### **GOOD NEWS ON INFLATION**

The top-level inflation rate in the U.S. fell to the lowest level since September 2021 on a year-over-year basis last month, as most price increases appear to be easing. The rate of core inflation also continued to tick lower. The CPI numbers generally were in line with consensus expectations and Argus forecasts. The Bureau of Labor Statistics reported a 3.1% increase in overall inflation year-over-year through November, compared to a 3.2% rate through October and a 9.1% rate back in June 2022. The core rate, excluding the impact of food and energy, was steady versus the prior month at 4.0%. Month-over-month, the all-items CPI ticked higher by 10 basis points and the core CPI increased 30 basis points. We continue to think the June 2022 CPI rate was the peak reading for the index this cycle, as the housing market cools off, supplies of new vehicles are replenished, and the price of oil stays below \$90 per barrel. The Fed has lifted the feds fund rate from 0.0% to above 5.25% over the past 18 months, and the rate hikes appear to be reducing inflationary pressures. The next question is whether the rapid rate of increases will tip the economy into a recession as inflation continues to head toward 2.0%.

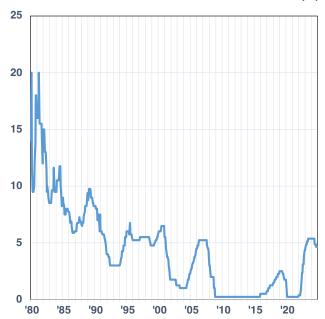
## **INFLATION FACTORS (% CHANGE Y/Y)**



### FED OFFERS A GIFT TO STOCK INVESTORS

The Fed wrapped up its latest Open Market Committee meeting and, as expected, held the federal funds rate steady at 5.25%-5.50%. This was the third pause following a hike in July, which was the eleventh increase to fed funds over a period of 16 months. The fed funds rate remains at its highest level since 2000 and is above the long-term average of 4.4%. The hikes so far have been working to reduce inflation. Looking ahead to 2024, the Federal Reserve is preparing investors for rate cuts -- as many as three. According to the latest fed funds "dot plot" forecasts by the governors, the central bank's target for the rate at year-end 2024 is 4.625%. The easing is expected to continue into 2025 and 2026, at which point the federal funds rate should be below 3.0%, according to the Fed's forecasts. Fixed-income traders are not so sure, as the current three-year Treasury yield is still 4.2%. But equity investors are seemingly all in, and the Dow Jones Industrial Average as of this writing has closed at a new high above 37,000, just in time for the holiday season.

#### FEDERAL FUNDS TARGET RATE & FORECASTS (%)

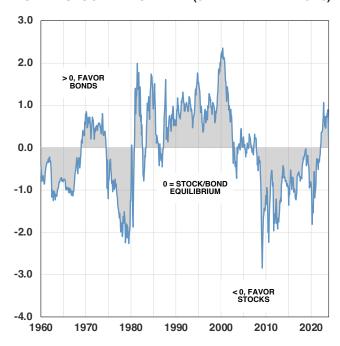


## FINANCIAL MARKET HIGHLIGHTS

#### STOCK VALUATIONS IMPROVE ON LOWER RATES

Our bond/stock asset-allocation model indicates that bonds remain the asset class offering the most value. But stock valuations are much improved, in response to the decline in the benchmark 10-year government bond yield. Our model takes into account current levels and forecasts of short- and long-term government and corporate fixed-income yields, inflation, stock prices, GDP, and corporate earnings, among other factors. The output is expressed in terms of standard deviations to the mean, or sigma. The mean reading from the model, going back to 1960, is a modest premium for stocks, of 0.16 sigma, with a standard deviation of 1.0. The current valuation level is a 0.22 sigma premium for stocks, not far from fair value and down from a 0.98 sigma premium two months ago. Other valuation measures also show reasonable multiples for stocks. We expect results from our valuation model to continue to improve, as interest rates decline into next year and EPS growth picks up. Our recommended asset-allocation model for moderate accounts is 67% growth assets, including 65% equities and 2% alternatives; and 33% fixed income, with a focus on core and opportunistic segments of the bond market. On duration, we recommend the short end of the curve.

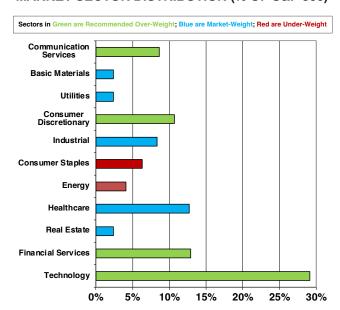
### **BOND V STOCK BAROMETER (STANDARD DEVIATIONS)**



### ARGUS REAFFIRMS SECTOR RATINGS

We have reviewed our recommended sector allocations this month and are maintaining our current sector Over-Weight, Under-Weight, and Market-Weight recommendations. Our six-part model awards or subtracts a point for each metric; sums all points to determine an all-sector score; divides by the number of sectors (11) to set an average sector score; and determines recommended sector weighting based on sector score in relation to sector average. This month, our process yielded 40 total points, for an average sector score of 3.6. To earn a recommended over-weight designation, sectors had to score five points or above; for market-weight, three or four points; and for under-weight, two points or below. Our current Over-Weight sectors remain Communication Services, Financial Services, Consumer Discretionary, and Technology. Our current Market-Weight sectors are Materials, Industrials, Healthcare, Real Estate, and Utilities. Our Under-Weight sectors are Energy and Consumer Staples.

#### **MARKET SECTOR DISTRIBUTION (% OF S&P 500)**





# **No Major Releases This Week**

Previous Week's Releases and Next Week's Releases on next page.

# ECONOMIC TRADING CHARTS & CALENDAR (CONTINUED)

## **Previous Week's Releases**

			Previous	Argus	Street	
Date	Release	Month	Report	Estimate	Estimate	Actual
19-Dec	Housing Starts	November	1,372 K	1,350 K	NA	NA
20-Dec	Consumer Confidence Existing Home Sales	December November	102.0 3.79 Mln.	105.0 3.80 Mln.	104.0 3.75 Mln.	NA NA
21-Dec	GDP Annualized QoQ GDP Price Index Leading Index	3Q 3Q November	5.2% 3.6% -0.8%	5.2% 3.6% -0.3%	NA NA -0.4%	NA NA NA
22-Dec	PCE Deflator PCE Core Deflator	November November	3.0% 3.5%	2.9% 3.4%	NA NA	NA NA
	Personal Income Personal Spending	November November	4.5% 5.3%	4.3% 5.0%	NA NA	NA NA
	New Home Sales Durable Goods Orders	November November	679000 0.9%	685000 7.0%	695000 NA	NA NA

## Next Week's Releases

Date	Release		Previous Report	Argus Estimate	Street Estimate	Actual
		Month				
2-Jan	Construction Spending	November	10.7%	NA	NA	NA
3-Jan	ISM Manufacturing	December	46.7	NA	NA	NA
	ISM New Orders	December	48.3	NA	NA	NA
5-Jan	Nonfarm Payrolls	December	199 K	NA	NA	NA
	Unemployment Rate	December	3.7%	NA	NA	NA
	Average Weekly Hours	December	34.4	NA	NA	NA
	Average Hourly Earnings	December	4.0%	NA	NA	NA
	ISM Services Index	December	52.7	NA	NA	NA
	Factory Orders	November	-2.1%	NA	NA	NA

This information is not meant as a guide to investing, or as a source of specific investment recommendations, and Montecito Bank & Trust make no implied or express recommendations concerning the manner in which any client's accounts should or would be handled, as appropriate investment decisions depend upon the client's investment objectives. The information is general in nature and is not intended to be, and should not be construed as, legal or tax advice. In addition, the information is subject to change and, although based upon information that Montecito Bank & Trust consider reliable, is not guaranteed as to accuracy or completeness. Montecito Bank & Trust make no warranties with regard to the information or results obtained by its use and disclaims any liability arising out of your use of, or reliance on, the information. Argus Research Co. (ARC) is an independent investment research provider whose parent company, Argus Investors' Counsel, Inc. (AIC), is registered with the U.S. Securities and Exchange Commission. Argus Investors' Counsel is a subsidiary of The Argus Research Group, Inc. Neither The Argus Research Group nor any affiliate is a member of the FINRA or the SIPC. Argus Research is not a registered broker dealer and does not have investment banking operations. The Argus trademark, service mark and logo are the intellectual property of The Argus Research Group, Inc. The information contained in this research report is produced and copyrighted by Argus Research Co., and any unauthorized use, duplication, redistribution or disclosure is prohibited by law and can result in prosecution. This report is not an offer to sell or a solicitation of an offer to buy any security. Argus may issue or may have issued other reports that are inconsistent with or may reach different conclusions than those represented in this report, and all opinions are reflective of judgments made on the original date of publication. Argus shall accept no liability for any loss arising from the use of this report, nor shall Argus treat all recipients of this report as customers simply by virtue of their receipt of this material. Investments involve risk and an investor may incur either profits or losses. Past performance should not be taken as an indication or guarantee of future performance. Argus Investors' Counsel (AIC), a portfolio management business based in Stamford, Connecticut, is a customer of Argus Research Co. (ARC), based in New York, Argus Investors' Counsel pays Argus Research Co. for research used in the management of the AIC core equity strategy and model portfolio and UIT products, and has the same access to Argus Research Co. reports as other customers. However, clients and prospective clients should note that Argus Investors' Counsel and Argus Research Co., as units of The Argus Research Group, have certain employees in common, including those with both research and portfolio management responsibilities, and that Argus Research Co. employees participate in the management and marketing of the AIC core equity strategy and UIT and model portfolio products.